



These short courses for commissioners build on the themes within the **Level 5 Certificate in Principles of Commissioning for Wellbeing** national qualification and support their practical application.

❖ Value-based and person-centred commissioning

What does it mean to focus on the individual as part of commissioning? Why do values matter? This course includes lots of practical exercises to make it real – talking about individual and organisational values, about person-centred commissioning, and about equalities and inclusion.

❖ Outcomes-based commissioning

This is a very practical session, considering how outcomes are developed, how they are used in specifications, how they are measured and monitored. It helps commissioners understand the difference between inputs, processes, outputs and outcomes, and how outcomes relate to quality. It will enable them to present prospective providers with a clear, accurate and full description of needs, in a way that those providers can propose an outcomes-based response.

❖ Using evidence in commissioning

What evidence do you use in your commissioning? How do you gather that evidence and what does it bring to commissioning? How do you develop an evidence framework? Introducing a range of tools, the session shows commissioners how to use horizon scanning, policy mapping and needs assessments. It offers ideas on best practice and how to embed the use of evidence across your organisation.

❖ Asset-based commissioning

Why is focusing on assets and strengths a positive thing to do? What can it bring to commissioning and to the people who live in your area? Using good practice examples and exercises, we'll help the group to understand what strengths-based commissioning is, and what it is not. We look at possible barriers to strengths-based commissioning and how to overcome them and share techniques for building asset-based working into your commissioning.

WHAT DO COMMISSIONERS SAY

"Very new to the commissioning role, so session (on asset-based commissioning) was a useful overview and assisted my thinking of its application to my role."

"Everyone in local authority should do this."

"Very good and essential for future and new ways of working."

"Excellent training, very comprehensive. Provided useful tools and guidance on practical steps I can use to incorporate strengths-based commissioning"



Commissioning Short Courses

❖ Coproduction

Jointly delivered with someone with lived experience, this course focuses on how coproduction can work well and what impact it can have across the whole commissioning cycle. It includes lots of exercises and good practice. It gives participants new ideas about how to coproduce, and create opportunities to share resources and skills. We include some of the theory of coproduction, alongside tools and techniques, and the importance of building and maintaining relationships.

❖ Market shaping

An introduction to market shaping, this course shares good practice, looks at case studies, and gets people thinking about the issues for the market and providers in their area of work. It will help commissioners to understand systems and processes needed to support market shaping, develop strategies for working with providers, and consider what is needed for effective place-based market shaping.

❖ Integration and partnership working

So much is happening in integration, we know that many commissioners are struggling to keep up with the changes. This course starts off by looking at the national picture, and follows up with local plans. It focuses on the very practical steps that individual commissioners, and the whole commissioning team, can take to embed integrated working at all levels in their work.

*We can offer additional short courses, tailored to your organisation and region.
To discuss, please do contact us.*



Delivery

We offer two delivery models for these short courses.

1. Half day training courses

Covers a broad introduction to the topic, with tools, techniques and practical suggestions for helping commissioners in their work. This is a good way for new team members to develop their knowledge, or update and share their knowledge if more experienced. Delivery is online with a maximum of 12 people per session.

Cost - £1,500 + VAT per session

2. Development sessions

Comprising two half days, the content is as above for the first half day. The second half day is delivered as a workshop, supporting commissioners to work together to start embedding and using the knowledge in their current and future commissioning. This second session will focus on priority areas for your authority. Delivery is online with a maximum of 12 people per session.

Cost - £3,000 + VAT for both half days

Please note: if preferred, and Covid arrangements permit, we can also deliver one or both sessions in person, and for larger numbers. Please contact us to discuss details and cost.

Contact

For more information, and to discuss these development opportunities for your commissioners and organisation, contact us:

Email: lynda@hascald.co.uk

Phone: 07803 206 939